<image/> <image/> <image/> <image/> <list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item></list-item>	<ul> <li>St. Peter's Medical Library</li> <li>Members of the Middlesex County Dental</li> <li>Society are allowed to borrow dental materials from the Medical Library at Saint Peter's</li> <li>University Hospital. A valid ADA ID must be presented in order to borrow materials. Here is a list of some of the materials in the dental collection:</li> <li>Excellence in Cosmetic Dentistry-Video Series;</li> <li>Gordon Christensen Video Tapes;</li> <li>Journal of Oral and Maxillofacial Surgery;</li> <li>Oral Surgery, Oral Medicine, Oral Pathology, Oral Radiology, and Endodontics. Information about the Medical Library, including hours of operation, can be found at www.stpeterslibrary.com</li> </ul>	Issue 85 General Meet Progr Dr Ma STA Hawaii Entertainn Sav
Middlesex County Dental Society C – NJDA COUNCIL REPRESE Joel Leizer		Mer

Joel Leizer	ADA Delegate	
Peter Clemente	ADA Alternate Delegate	
Peter DeSciscio	ADPAC	826-1530
Araceli Ziemba	Annual Session	297-0588
Mark Vitale	Dental Benefits	494-7575
Robert Ashmen	Dental Education	846-6366
Daniel Krantz	Governmental Affairs	469-8083

. Judicial Council	940-1111
. Membership	750-2600
NJDA State Trustee	828-6622
NJDA Alt. State Trustee	679-2323
Peer Review	356-1313
.Relief	572-4244
	Judicial Council Membership NJDA State Trustee NJDA Alt. State Trustee Peer Review Relief

Corporate Sponsorship

Special Olympics...

Mentor.

.247-8083 .572-4244

.679-2323

#### - MCDS COMMITTEE CHAIRPEOPLE -

Ira Rosen	Budget and Finance	422-7440	Constantine Simos
	Children's Dental Health M		
	Continuing Education		

See our website for a complete list of Board Members and their contact information



Business Editor: Dr. Constantine Simos 109 Livingston Ave, New Brunswick, NJ 08901 T 1 700 047 0000 T 700 047 0100

1el:/32-24/-8083 • Fax:/32-24/-8100		
Emeritus Editor:	Dr. Theodore Symanski	(1898-1998)
Content Editor:	Dr. Mitchell Weiner	732-297-4900
Layout Editor:	Dr. Robert Silverstein	732-846-8686
Website Editor:	Dr. Robert Silverstein	732-846-8686
President:	Dr. Stephen Lawson	908-753-6060
President Elect:	Dr. Stephen Lawson	908-753-6060
Vice President:	Dr. Robert Silverstein	732-846-8686
Treasurer:	Dr. James Courey	732-422-7440
Secretary:	Dr. Mark Vitale	732-494-7575
Program Chair:	Dr. Scott Galkin	732-750-2600

MCDS Executive Secretary Marlene Glickman 732-238-1255

MCDS Newsletter is the official publication of the Middlesex County Dental Society and is published 8 times annually following each Executive Committee meeting. Articles should be submitted to the Content Editor before the deadline for each issue. Publication materials may be deferred to future issues or edited without changing the author's intent, in order to conform with the requirements of the Newsletter. The publication of an advertisement, opinion or statement does not reflect endorsement, approval, or policy of the MCDS and its newsletter unless stated. All correspondence regarding this newsletter should be directed to the Business Editor.

ings and CE 2005-2006 am Chairperson Scott Galkin

> ay 16, 2006 AFF NIGHT

ian Luau Night! nent! Door Prizes! e the Date!



ntor Course: See registration form inside

> June 22, 2006 Annual OSHA Seminar/ Certification

The theme for the MCDS Staff Night is a Hawaiian Luau Night. The recommended dress is shorts or skirts and Hawaiian shirts. There will be dinner and an open bar. Entertainment will include a DJ, music and dancing for the entire evening. The event will include limbo, hula and dance contests. Highlights of the many prizes are gift certificates to Lou Cas Restaurant, 15 laps in a racecar at Green Flag Driving Experience, the Somerset Patriots, Clementon Amusement Park and Medieval Times. Other prizes include jewelry donated by Jeffrey Scott Jewelers, NYC theatre tickets and gift cards to Barnes and Noble, Banana Republic, Old Navy, Bath and Body Works and Best Buy. MCDS thanks Laura Jo Vitale-Bender for obtaining these wonderful prizes. Dental Assistants and hygienists consistently report that appreciation for staff efforts is key to professional satisfaction. Employees want feedback, they want Continued on page 2



**STAFF NIGHT –** Tuesday, May 16, 2006 THE PINES Route 27 • Edison, NJ Registration and Cocktails begin at 6:00 PM Dinner & Entertainment begin at 6:30 PM Prizes awarded All Night Long!

As we gather this month to honor our respective staffs for their contribution to our success, we should reflect on how each separate staff person is so vital to the practice as a whole. Any practitioner who forgets the vital function of a staff person is clearly reminded of it when he/she calls in sick and we are left to perform his/her functions on top of our treatment duties.

In an age where loyalty to an employer in the marketplace is becoming nonexistent, many of us are blessed with employees who will go to the end of the earth for us because they believe in us and we have made them feel a vital part of our business. For these staff members who show unyielding loyalty to us during inevitable hard times, this night of tribute is deserving. As our practices are extentions of ourselves, so too are our staffs extensions of our families. There is no doubt that they see sides of us only our immediate family members know about.

We hope that you make every effort to honor your staffs by attending this special event.

# The Dental Newsletter



# www.MCDSofNJ.org

A Publication of the Middlesex County Dental Society

Presidents' Messages ... Stephen Lawson



# **STAFF NIGHT** — A Deserving Tribute

#### Presidents's Message - Continued from Page 1

# **MCDS Board of Trustees Report**

-April 11, 2006-

Attendance: Ashmen, Brunsden, Courey, Galkin, Glickman, Krantz, Lawson, Nandra, Patel, Savage, Silverstein, Simos, Stein, Villa, Weiner

Acceptance of Minutes-vote unanimous.

President's Report-Stephen Lawson

Two MCDS members completed applications requesting financial waivers due to financial hardship. These waivers were approved for 2006 and sent to Judy Teresi at NJDA.

Bob Silverstein will be provided all letters, applications, reports, etc. that were sent to the MCDS President during 2005-06. These documents can be scanned and stored at the MCDS website.

I received a letter from Dr. Steve Fink who is the Chair of the Subcommittee on Corporate Funding. NJDPAC was informed by the New Jersey Election Law Enforcement Commission that any state component dental society, which is not a 501(C)(3) corporation for federal tax purposes, may contribute up to a maximum of \$7,200 per year to the NJDPAC. MCDS does not qualify to make this contribution to NJDPAC. However, only 29 percent of NJDA members contribute to NJDPAC. This year alone, NJDPAC has had more than 75 fund raising requests from legislators, political parties and politicians asking for our help. Please make an individual contribution to NJDPAC. If you have any questions, contact Jim Schulz, NJDPAC Executive Director.

The ADA Golden Apple Awards program is an opportunity for MCDS to gain recognition for our leaders, members and staff. Now in its 18th year, the program offers awards in nine different categories. The Board of Trustees will discuss if MCDS and its members are eligible for any of these awards. The deadline is 6/1. Treasurer's Report-James Courey

See full report on page 3.

Editor's Report-Mitch Weiner, Bob Silverstein, Constantine Simos The May issue will be the final issue of the '05-'06 season. Any submissions not received by April 18th will have to be deferred until the September issue. Program Chairperson's Report-Scott Galkin

The speaker for Tuesday's nights meeting will be Dr. Michael Glick, he will be speaking on "Emerging Infectious Diseases." Dr. Glick is the editor of Journal of the American Dental Association, the Director of the Division of Oral Medicine at UMDNJ, and the Chair of the Department of Diagnostic Sciences at UMDNJ. Dr. Glick is being honored as our Sy Symanski Memorial lecturer for the year. On Wednesday, April 19th we will be having our last full day lecture of the year. It will be Dr. David Garber on the topic of "Esthetic Success - By Design." This lecture will be sponsored by Kuwata Pan Dent. We have 160 people signed up for the course, which should make for a great day.

Staff night is Tuesday, May 16th and will start at 6:30 p.m. The theme is a Hawaiian Luau night. All doctors and their staffs are encouraged to dress in beach attire; shorts, flower shirts, and dresses. We will be having a DJ and will have many prize giveaways and contests, which should make for a fun night.

NJDA Trustee's Report-Richard Kahn

See full report on page 4 under NJDA Noteworthy News. NJDA Council Reports:

Annual Session-Araceli Ziemba

If you have anything to contribute to the silent auction at the annual session, contact NJDA. There is still space available for exhibitors.

#### Governmental Affairs-Daniel Krantz

We met with Congressmen Holt, Palone, Menendez and presented our positions on issues such as fluoridation (NJ ranks 49th in the nation in this area), the Alaskan dental care issue, amalgam issues, etc.

I attended a breakout session on fluoridation. We are recommending water fluoridation for purely altruistic reasons. On the amalgam separator issue, this is prob-

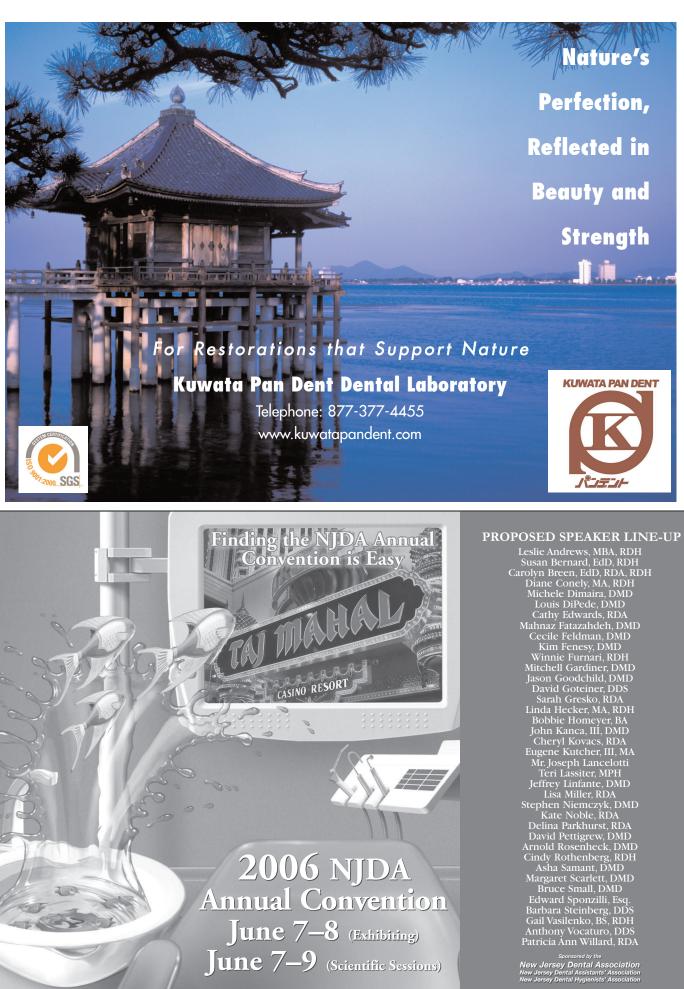
to feel appreciated and they want opportunities for professional development, according to employee surveys studied by the ADA Council on Dental Practice. Dentists should take every opportunity to recognize the efforts of their dental teams. It is important to set aside an evening in their honor. The recognition will boost dental team morale and will give all of us pride in being a member of the dental profession. Our annual Staff Night is not an event that dentists are forced to attend, but an event that dentists should look forward to attending with their entire dental team. Please make every effort to participate at Staff Night on May 16 at the Pines Manor.

The induction of the 2006-07 MCDS Officers will also be held on May 16. I want to thank the 2006-07 MCDS Officers for their dedication and service to the dental profession and to Middlesex County Dental Society. The Officers are Dr. Robert Silverstein, President, Dr. James Courey, President Elect, Dr. Mark Vitale, Vice President, Dr. Scott Galkin, Treasurer and Dr. Maya Prabhu, Secretary. The MCDS Officers and Board of Trustees are highly regarded by NJDA and other component societies.

Lastly, Dr. Robert Ashman, the 2006-07 MCDS Program Chairperson, has scheduled 2 full day CE courses for next year's program. On November 8, 2006, Dr. Damon Adams will speak on Excellence in Everyday Esthetics. On April 18, 2007, Dr. Harold Baumgarten will lecture at a full day CE course. The MCDS Continuing Education Committee Chairperson, Dr. Mark Schambra, has scheduled a full day CE course with Dr. John Kois on April 25, 2008. Middlesex County Dental Society is the source for your professional development.



Continued on page



# A JOB WELL DONE IS A JOB THAT'S **NEVER REALLY DONE.**

### THE WILSHINSKY GROUP AT SMITH BARNEY

JOHN FITZGERALD ACOSTA SECOND VICE PRESIDENT-INVESTMENTS

**BRIAN M. FERNANDEZ** FINANCIAL CONSULTANT

A good Financial Consultant never clocks out. Markets close but the process of watching, evaluating and discerning never ceases. For us at Smith Barney, helping build your wealth is an unending process. The goal is not a number. The goal is a tireless work ethic that doesn't wax and wane with market conditions. These are the reasons we work at Smith Barney. To discuss how we can work with you, please call us at 212-643-5842 or 800-223-4565.

1 Penn Plaza. 39th Floor New York, NY 10119 212-643-5842 or 800-223-4565 www.fc.smithbarnev.com/wilshinskvgroupsb



©2005 Citigroup Global Markets Inc. Member SIPC. Smith Barney is a division and service mark of Citigroup Global Markets Inc. and its affiliates and is used and registered throughout the world CITIGROUP and the Umbrella Device are trademarks and service marks of Citicorp or its affiliates and are used and registered throughout the world.



### AFTCO is pleased to announce...

## Max Sulla, D.D.S.

has acquired the pediatric dental practice of

## Martin Halofsky, D.D.S.

Somerset, New Jersey

AFTCO is pleased to have represented both parties in this transaction.



800-232-3826 + www.aftconet.com

March 31, 2006	1	
James Courey, DDS		a
		T
(2/28/06-3/31/06)	11 5/5 15	T
Checking (0.25%) 6,336.60 Savings (3.6%) 37,780.13	14,565.47 37,898.53	\$
CD (4.25%) 45,000.00	45,000.00	tł
TOTAL 89,116.73	97,464.00	T
		d
P&L STATEMENT CHECKING A	CCOUNT	T
(2/28/06-3/31/06) INCOME		tł
Cont. EducINC	2,860.00	C
Corp Spon C.Ed.	1,500.00	A
Corp Spon-meetings	1,000.00	B
Dues	12,575.00	d
Interest Total Income	1.73	b
Total Income	17,936.73	e e
EXPENSES		
Accountant fees	250.00	
Cont. EducEXP	500.00	1
Dinner Meetings	6,456.79 266.92	
Exec Comm Dinner Executive Secretary	200.92 588.00	
Newsletter	124.25	th
Postage	438.50	tł
Secretarial	115.00	W
Staff Night Talaphana	729.70 238.70	T
Telephone Total Expenses	9,707.86	b
OVERALL TOTAL	8,228.87	m
		T
P&L Savings Account		T
(2/28/06-3/31/06) INCOME		ca
Interest	118.40	P
TOTAL INCOME	118.40	T
EVERNOED		C
EXPENSES TOTAL EXPENSES	0.00	Ν
OVERALL TOTAL	15,086.35	T
	,	w
		a
		f
Attention		N
		D
		T
Volunteers needed	for	m
local MCDS Commu	inity	ti
Outreach Oral Cancer		A
	Jei	lir
Screenings.		G
If interested in helping v	vith this	D
worthwhile cause		m
call Marlene at 732-238	·	tł
	5-1233	W
Dental Specialist seeks		p
space in previously existing office		
(with or without equipment) or in		
existing office in either Eas	· · · · · · · · · · · · · · · · · · ·	

wick or New Brunswick.

Please contact Dr. Blume at

732-995-2496 or

OBTUR8RMOM@aol.com.

Detailed Treasurer's Report

## **MCDS Board of Trustees Report**

bly going to come to fruition. We are still trying to address this. he Governor is cracking down on the issue of independent contractors. here has been a proposal to repeal the cosmetic tax. It is currently projected that 6,000,000 would be collected from the tax, but it would cost \$4,000,000 to administer nis.

here has been some progress on making sure that if insurance companies are making ental decisions, the person making these decisions must be a licensed dentist. he Passaic Valley Sewerage Commissioners are performing inspections to make sure hat silver recovery from xray processing machines is being handled correctly. ancer workshop-Drs. Nandra and Simos at the workshop, the American Red Cross, Public Health Department, and BlueCross Blue Shield reported on cancer awareness, projects and activities. Every dentist should o oral cancer and soft tissue screenings. It was suggested that residency programs be informed on how to screen for cancer, and that this be part of their comprehensive xamination.

ho might not be familiar with it. an be a part in our discussions. eer Review-John Fahsbender, Mark Vitale There is one case in active mediation Committee Reports: **Ientor**-Ethan Glickman

he next OSHA course is on June 22nd. There are 43 people signed up as of today. We vill probably have another OSHA course in October. Just a reminder that this course is great member benefit: I recently received an ad for another OSHA seminar and it was or \$69; we charge \$15. lew Business

r. Glickman brought up an issue that was presented in the NJDA resource manual. here was an issue with a line item published in the resource manual recently mailed to nembers regarding which dental staff members can apply sealants and topical applicaons of fluoride after dental prophylaxis. task force was established that will meet over the summer to develop a dental assistng program sponsored by MCDS. ood & Welfare

r. Lawson- I would like to see the General Meetings become more organized. Many nembers are not paying attention to announcements, motions, etc. and are continuing heir conversations during the business meeting. Once the business meeting starts, we rould like to have the attention of all members. In addition, there have been loud conersations at the tables during the speaker's presentation. As a courtesy to the speaker, lease take any conversations outside the room. r. Krantz- Dr. Richard Kahn will be inducted as NJDA treasurer at the annual session. r. Ashmen- We have commitments for 2 full day courses for next year: Baumgarten nd Lauciello in 4/18/07 and Dr. Adams 11/8/06. Excel-Berger dental lab is sponsoring both courses. We will be contacting Kuwata to see if they want to sponsor a third course.

Respectfully Submitted, Bob Silverstein for Mark Vitale Continued from page 2

#### Iembership-Scott Galkin

'he membership subcommittee has started our "New Member Welcome Program," which has enlisted a "senior" member to help welcome new members to the society. he "senior" member personally invites the new member to our general meeting, meets he member at the meeting, and sits with them at dinner to help get them acquainted to he society. We feel this is a way to make our organization friendlier to new members

he subcommittee is also working on developing "study clubs" for our younger memers. These clubs will help recent graduates get knowledge from our more experienced nembers on a variety of topics that they can use when starting to enter practice.

he subcommittee will be meeting again on Wednesday April 26, 2006 at 9:00 a.m. his meeting will take place at NJDA headquarters so that the NJDA membership staff

# NJDA Noteworthy News

Medical plans are withholding payment for unrelated purported "overpayments" without notice to the nonparticipating dentist. In the case of participating dentists, most provider contracts allow the withholding to take place, but it is clearly illegal if the dentist is non-participating.

#### **Council on Governmental Affairs**

We have fought hard to beat the professional service tax. However, due to the huge budget deficit, there is talk again about a sales tax on professional services. The state is still funding adult Medicaid. There are legislative issues regarding the tax on cosmetic procedures, however, we are part of a coalition to repeal that tax in New Jersey. Assemblyman Joseph Cryan is sponsoring legislation to repeal this tax. There is quick movement on the dental decision bill. It has been voted out of the Assembly health committee. There is a movement to discuss a compromise and thereby avoid opposition. In PAC news, there has been a tremendous response of members to the Platinum Club as well as Diamond Club. 25% of the Diamond level or higher is MCDS. The big issues in Trenton are Access to Care and Amalgam. The Department of Environmental Protection has a new commissioner who believes in Best Management Practices. The fact that the Budget is bad may create an opportunity to kill the separator mandate. NJDA is still fighting hard to defeat the separator issue.

### **State Board of Dentistry**

There was some discussion about a recently proposed legislative initiative that would permit health care professionals to refuse to perform or assist in health care services that violate their religious, moral or ethical convictions. The Board took the position that the fabrication of tooth jewelry constituted the practice of dentistry, and accordingly, must be performed by a licensed New Jersey dentist. There was discussion about proposed legislation which requires that person(s) making dental decisions in connection to dental insurance coverage be licensed by the Board of Dentistry (A-2134). Jim Schulz spoke in favor of the legislation and he pointed out that Governor Corzine's Health Care Task Force suggested that dental consultant licensure is an appropriate requirement for insurance company dental consultants. There is a legislative effort to revise procedures for the suspension or revocation of professional licenses of dentists who had outstanding child support obligations. Although several members on the Board expressed concern about the practical effect of a dentist's ability to pay child support if his/her license is suspended, the Board voted to support the bill. It is required by the State Board that a written report must be made within seven days on incidents occurring in a dental office, clinic or any other dental facility which requires the removal of a patient to a hospital for observation or treatment

### **Executive Director's Report**

To date dues have been collected of \$1.425 million out of \$1.648 million. We have 4,224 members either paid in full or credit cards on file. Last count on membership was 4,663 which means we have just 439 outstanding. There will be a protocol established by the Executive Director, Council on Membership and the Board of Trustees to determine a statewide protocol for dues waivers.

Dental school and limited teaching certificate and license

After much debate a motion was made, seconded and ADOPTED by the Board to support the Limited Teaching Certificate amendment by the UMDNJ Dental School. The vote was 12 yes, 5 no with one abstention and one recused.

# **Congratulations!**

MCDS wishes to congratulate MCDS Past-Presidents Dr. Richard Kahn, who will be sworn in as NJDA Treasurer and Dr. Daniel Krantz, who will be sworn in as NJDA Vice President at next month's NJDA Annual Convention in Atlantic City.



6:00–6:30 Cocktails Entertainment, Dinner and

**Door Prizes** 

A SUPER fun-filled evening of entertainment for both doctors and staff. Discount for Early Registration!!! This event is provided for ALL members, regardless of whether they bring staff members or not. In the best interest of proper organization, based upon the large turnout of this event in the past, preregistration will be a must!! A financial incentive will be provided to encourage prompt return of reservations.

Cut-out and send check for total payable to MCDS to: Middlesex County Dental Society, P.O. Box 7026, East Brunswick, NJ 08816

Doctor's Name: Names of Staff	
Members:	
l	
MCDS Member Dentists – <b>No Cha</b>	rge
Total # of Staff Attending:	Total Remit



# Staff Night — Hawaiian Luau Night

# Tuesday, May 16, 2006

# **Come Dressed Casually in Hawaiian Attire!**

## MCDS STAFF NIGHT REGISTRATION FORM

Staff: \$55/Person tance:

Includes Open Bar

## Highlights from the April Meeting



Dr. Cavan Brunsden (L) and Dr. Stephen Lawson, MCDS President (R) present the Sy Symanski Memorial Award to April Featured Speaker Dr. Michael Glick. Sy was the heart and soul of MCDS for over 75 years. His devotion to the ethics and professionalism of dentistry was his signature and his legacy. Each year the award in his name is presented to a speaker who embodies these characteristics. Dr. Glick is the Editor of the Journal of the American Dental Association, and he serves on the editorial board of several professional journals including Oral Surgery, Oral Medicine, Oral Pathology, Oral Radiology and Endodontics. Dr. Glick is a Fellow of the American College of Dentists, the International College of Dentists, and a Diplomate of the American Board of Oral Medicine.

