

Meeting Schedule 2016-2017
Arranged by the Education Committee

October 18, 2016

Dr. Dan Pompa

“The Top 10 List For Essential Drugs In The Emergency Kit”

November 15, 2016

Dr. Jeffrey Mannheimer

“Overlooked Causative And Perpetuating Factors Relative To Headache, Orofacial And Temporomandibular Pain/Dysfunction Syndromes With Therapeutic Implications”

January 17, 2017

Officers Night And Life Member Presentations

February 21, 2017

Dr. Steven Singer

“CBCT: Basics, Diagnosis And Treatment Planning”

March 21, 2017

Dr. Jon Suzuki

“Periimplantitis: Etiologies And Potential Therapies”

April 18, 2017

Dr. Sam Kratchman

“Complications In Endodontics”

The Dental Newsletter



www.MCDSofNJ.org

A Publication of the Middlesex County Dental Society

President's Message ... Devang Modi



WOW !!! What an amazing way to start of a new educational year. 114 dentist and guests took in an awesome lecture from Dr. John Nosti on “Treating Worn Smiles.” The room was filled to capacity and we had to roll in another table. We introduced our new executive secretary, Stephanie Dowling who did a fantastic job and received many compliments. She was “prepared, polite and pleasant.” It seemed like she had been doing this for a while. We also acknowledged the new dental residents from JFK Medical Center and Robert Wood Johnson University Hospital. Dr. Peter DeSciscio and Dr. Mitchell Weiner gave their NJDA Board of Trustees and informational reports. And finally, none of this would be possible without the support from our corporate sponsors. Dr. Ira Rosen has done an outstanding job securing sponsors for the entire year so that our dues don’t have to be increased.

Continued on page 2

GENERAL MEETING – Tuesday, October 18, 2016

THE PINES Route 27 • Edison, NJ

Registration	6:00
Business Meeting and hors d'oeuvres.....	6:30
Speaker.....	7:00

Featured Speaker: Dr. Dan Pompa

“The Top 10 List For Essential Drugs In The Emergency Kit”



After graduating from NYU College of Dentistry in 1978, Dr. Pompa completed a General Practice Residency at Long Island Jewish Hospital, followed by specialty training in Oral and Maxillofacial Surgery at Lincoln Hospital, New York Medical College. In 1982, he became a Fellow of The American Association of Oral and Maxillofacial Surgeons and in 1992 a Fellow in The International Congress of Oral Implantologists. Dr. Pompa has been a guest lecturer at both Columbia University College of Dental Medicine and NYU College of Dentistry and is now a guest faculty at NYU College of Dentistry

Today there are more medically compromised patients being treated in our offices than ever before. As a result, a more detailed medical history and medical evaluation should be taken prior to beginning treatment.

This seminar will describe the essential drugs needed to create a medical emergency kit for your office. In addition, we will discuss three basic tests that can easily be performed to help in the physical diagnosis of a patients medical status. We will also discuss the “Conversational History” and how this can pick up many medical issues not revealed by the standard health history form. This can be performed by the dentist or staff and can prevent many potential medical emergencies from occurring.

MCDS Board of Trustees Report

September 13th, 2016

Attendance: Drs. Devang Modi, Sanjeev Satwah, Antoinette Tauk, Robert Silverstein, Peter DeSciscio, Daniel Krantz, Richard Kahn, Nainesh Desai, Mark Schambra, Genevieve Fernandes, Sandy Goldstein, Mark Vitale, Ira Rosen, Mitchell Weiner, Maya Prabhu, Robert Ashmen and Stephanie Dowling.

Acceptance of 4/12/16 Meeting Minutes – vote unanimous

President's Report – Dr. Devang Modi

I would like to extend a “thank you” to Dr. Alyssa Bernstein for her service and to the board for their support. Also, a thank you to Dr. Robert Ashmen and to Marlene Glickman for a seamless transition in the hiring of Stephanie Dowling, our new Executive Secretary.

Treasurer's Report – Dr. Sanjeev Satwah

See full report on page 3.

Educational Coordinator's Report – Dr. Amit Vora

Dr. John Nosti is confirmed for September 20th, 2016 lecture Treating Worn Smiles.

NJDA Trustee's Report – Dr. Peter DeSciscio

The Annual Session this year will be able to accommodate the House of Delegates meeting. The HOD meeting is scheduled for Saturday, May 6th, 2017 at 2 PM. The town Hall luncheon will be at 1 PM followed by the HOD meeting as well as bringing the NJDA Leadership to the meeting. Dr. Renee Arace, Chair of the Council on the Annual Session, agreed that the HOD should be part of the Annual Session and reinforced that active communications are going on with RSDM to assure that the students will be involved as well. A motion was made, seconded and approved by the Board Vote 1 (BT-16-8-16) to approve the HOD to the Annual Session. There will be a \$25. Registration fee.

Dr. Giorgio DiVincenzo, President of the NJDA, reported that all of our members know or should know the importance of controlling the abuse of opioids. We have started talks with Drug Free New Jersey. A draft of a consent form has been developed and distributed to the Board for its review and comment.

Mr. James Schulz reported that State Legislature is on summer recess; however, the fall agenda is aggressive. Legislation regarding opioids, of which there are currently forty bills, is scheduled for a committee meeting in Senate Health in early September. The NJDA has currently taken a neutral position on a number of those bills. Nonetheless, he is working with Lorraine Sedor on the public affairs element of the opioid issue. It is important to show the public and elected officials that dentistry is making an effort to be on top of this important topic.

Mr. Brendan Breen has stressed the importance of recruiting and retaining new dentists. Historical trends have shown us that we will lose 40% of these individuals as members by their second year of membership. Currently, NJDA'S marketshare of the total dental professional population of New Jersey is approximately 50%.

At the request of Dr. DiVincenzo, we will invite non-member dentists and office managers to the component officer visitations.

ADA Delegate's Report – Dr. Daniel Krantz

At the recent NJDA Delegates Meeting, our own Dr. Richard Kahn, was nominated to fill the position of the 4th District Trustee, which

There is great leadership at MCDS and it doesn't stop there. Dr. Mark Vitale (NJDA President- Elect) and Dr. Mitchell Weiner (NJDA- Secretary) represent us very well at the state level and more.

In the coming months I seek your support. We have many new members who have joined our society and I hope you will take them by the hand and make them feel welcomed. Introduce them to all our members and sponsors. Show them the teamwork, leadership and camaraderie that defines MCDS. My goal as your President this year is to attract new members but more importantly retain ALL existing members. I have made it a personal mission of mine to try and visit every component in New Jersey and bring back valuable information to further strengthen our MCDS. I have many new fun and exciting ideas to make our MCDS meetings even more memorable. Therefore, I invite you to attend every meeting this year. I promise you each one will be better than the last.

On October 18th, we bid “Adieu to Marlene Glickman,” our executive secretary who is retiring after so many wonderful years. The evening will be dedicated to her and a special presentation is planned. A lecture will also be presented by Dr. Dan Pompa on “The Top 10 List For Essential Drugs In The Emergency Kit.” I would really appreciate you arriving early at 6 PM to congratulate Marlene and enjoy all of the festivities. Looking forward to seeing you again.



The Dental Newsletter
A Publication of the Middlesex County Dental Society

Published at the office of Dr. Robert Silverstein
www.MCDSofNJ.org user name: mcds
password: mcds1912

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Detailed Treasurer's Report
As of July 30, 2016
Dr. Sanjeev Satwah

	3/31/16	7/30/16	8/31/15
Checking (TD)	\$41,618.65	\$41,625.35	\$40,707.08
Checking (Provident)	\$28,895.84	\$24,000.35	\$0.00
Savings (TD)	\$24,376.57	\$24,376.57	\$24,347.42
Savings (Provident)	\$20,002.40	\$20,009.06	\$0.00
Paypal	\$6,058.86	\$7,540.57	\$43,848.66
Total:	\$120,952.32	\$117,551.90	\$108,903.16

4/1/16 through 7/30/16
P & L Statement Checking Account

INCOME		
CONT. EDUC.-INC.		2,460.00
CORP SPON-MTNGS		8,450.00
DINNERMEETINGS-INC.		100.00
INTEREST		5.18
MENTOR COMM-INC		550.00
TOTAL INCOME		11,565.18

EXPENSES		
AUDIOVISUAL EQP		189.02
CONT. EDUC.-EXP		5,920.88
DINNERMEETINGS		4,294.92
EXEC COM DINNER		595.24
EXECUTIVE SECRETARY		2,380.00
MCDS study club-exp		82.37
MENTOR COMM-EXP		214.44
NAME BADGES		41.89
NEWSLETTER		3,421.66
OFFICE SUPPLIES		132.00
POSTAGE		130.00
Reimbursement		304.42
TELEPHONE		570.75
TOTAL EXPENSES		18,277.59

OVERALL TOTAL -6,712.41

P & L Statement Savings INCOME		
INTEREST		10.48
TOTAL INCOME		10.48
OVERALL TOTAL		10.48

P & L Statement PayPal INCOME		
INCOME		
CONT. EDUC.-INC		701.87
MENTOR COMM-INC		779.84
TOTAL INCOME		1,481.71
OVERALL TOTAL		1,481.71

Insurance Claims Problems?

Claims Resolution Service is available through the NJDA to help you resolve any dental claim issue. Please contact Dr. Joan Monaco at 732-821-9400. This service is provided free to you as a member benefit.

MCDS Board of Trustees Report

Continued from page 2

will become vacant when the tenure of Jeff Cole (Delaware) has finished. Jeff will be running for ADA President Elect next year.

The ADA meeting this year is in Denver, CO from October 20th-24th. The Distinguished speaker is Nobel Peace Prize recipient, Malala Yousafzai. There will be a full report in November when I return from the Denver ADA meeting.

NJDA Council Reports:

Annual Session – Dr. Nainesh Desai

Our next meeting will be in two weeks.

Dental Benefits – Dr. Devang Modi, Dr. Antoinette Tauk

The Council on Dental Benefits met on 9/7/16. There are two issues that members should make a note of. First, Delta Dental of NJ is trying to eliminate Premier status and roll practices into their PPO network. New associates in your practice can only join the PPO plan, and once they do, your entire practice will then become a PPO practice, not a Premier one. Please check your EOBs and the fee schedule that you are being reimbursed at to ascertain that you are being paid at the correct scheduled rate. Check the plans and inform patients to be aware of any exclusions that may be present in their plan. Secondly, Metlife and Aetna are sending out letters to providers informing that payments will be made as an EFT or Virtual Credit Card (which will incur a fee to the providing dentist). Please contact Joan Monaco at NJDA if you need assistance.

Membership – Dr. Genevieve Fernandes

The Council on Membership was held on 8/15/16 and it was determined that there will be \$7,000 allocated for a video project. This includes marketing, training and software. Specifics will be resolved at the next Membership Council meeting.

A proposal was made by the Membership committee to recruit and retain more full time RSDM faculty members by offering a reduction in dues. The reduction would reduce only the NJDA and Local Components amounts by 50%, not the ADA portion of the dues. After discussion, the Board voted to oppose this proposal (see New Business below).

Instead, the Board recommended that Dr. Fernandes convey to her Committee that we think they should focus on why we are losing members and to emphasize the ROI of membership.

New Dentists – Dr. Sanjeev Satwah

The NDC hosted a “happy hour” on 8/25/16 which was well received and attended. Approximately 25 new dentists were in attendance.

Peer Review – Dr. Sandy Goldstein

Two cases presented and were mediated. There will be a training session in 2017 for dentists that are interested in becoming involved in peer review.

NJDPAC – Dr. Mark Vitale

The state assembly is in recess and things will be busier after the Presidential election

Committee Reports:

Budget and Finance – Dr. Ira Rosen

The budget committee is comprised of our current and past-presidents and treasurers in addition to the chairman of the Budget and Finance Committee. Our bylaws require us to prepare the budget for the October Board of Trustees meeting for board approval and then present it to the membership at the October General Membership meeting. A copy of the budget is then published in

Continued on page 4

MCDS Board of Trustees Report, continued from page 3

the November newsletter and then it is voted upon at our November general meeting.

Tomorrow is the Budget Meeting and Drs. Mark Vitale and Mitchell Weiner have independent votes.

Continuing Education – Dr. Mark Schambra

We have arranged a full day CEU course by Dr. Dennis Tarnow on October 17th, 2017.

Corporate Sponsorship – Dr. Ira Rosen

We have a maximum amount of corporate sponsors this year. There are four gold sponsors: ZimmerBiomet, Dentsply International, Provident Bank, and Techspedient Networks. There are four bronze sponsors: Benco Dental Supply Company, Kuwata Pan Dent, SolutionReach and Acquadent. In addition, AFTCO will continue publishing a monthly ad in our newsletter and we anticipate having Bank of America continuing to sponsor our “Officer’s Night.” We will continue to have raffles at each general meeting for two \$50 Visa gift cards to entice members to meet with our sponsors. All members are encouraged to visit the sponsors and see the products that they have to offer and how they can help us and our practices.

Membership Hospitality – Dr. Genevieve Fernandes, Dr. Deborah Brown

Monthly email blasts will resume in September.

Mentor – Dr. Nima Mir-Madjlessi

Our biannual OSHA program that satisfies the OSHA Standard on Occupational Exposure to Blood Borne Pathogens will be held on October 6th, 2016 at St. Peter’s Medical Center in New Brunswick. Two CEU credits will be awarded to dentists and staff members attending this seminar. This is a member only benefit. MCDS would like to extend gratitude to Dr. Joe Fertig, Director of Dental Services at St. Peter’s Medical Center, for arranging our room accommodations.

Dental Shadowing – Stephanie Dowling

Four students contacted the MCDS and will be followed up for placement. We have a list of participating doctors. This is a very rewarding experience for both parties involved. All doctors interested in becoming a mentor please contact me.

Hygiene Study Club – Dr. Alyssa Bernstein

The next Hygiene Study Club course is scheduled for 9/14/16; Marlene Glickman has forwarded all needed information to Stephanie Dowling.

MCDS Study Club – Dr. Nima Mir-Madjlessi, Dr. Genevieve Fernandes

The schedule of lectures is complete and will be made available and on Facebook as well. Our next scheduled presentation is September 21st, 2016 by Minal Sampat—Content and Social Media Marketing for Dentists.

The study club is an exclusive member benefit. Dinner will be served and 2 CEUs will be awarded.

New Business –

A motion was made by Dr. Mitchell Weiner (and properly seconded) to oppose the NJDA Membership Committee’s proposal to offer reduced dues to full time faculty members. The motion passed by unanimous consent.

Good and Welfare -

MCDS would like to welcome the new residents from RWJ: Drs. Lisa Yosevitz, Colleen Trecartin, Chris Fiorentini, Minel Trakhman, and Caroline Tuttle, and the new residents from JFK: Drs. Banshi Patel and Nicole Rocha.

Respectfully Submitted,

Dr. Antoinette Tauk,

Secretary

MCDS Newsletter Online

Please register online to receive our newsletter electronically,
in lieu of receiving it in the mail.

Click on the “Member” link, then the
“Of Current Interest” Link.

By registering, you will be able to view the newsletter about a week before it would get to you
in the mail, and this will also be saving us money.

Middlesex County Dental Society

REGISTRATION FORM

MCDS Bi-Annual OSHA Seminar/Certification

THURSDAY

OCTOBER 06, 2016

Time: Registration: 6:00 PM Program: 6:30 - 8:30 PM

Place: St. Peters Medical Center, New Brunswick, NJ

Tuition: MCDS Member Dentists & Staff **\$25 per person** [member benefit]
NJDA Member Dentists & Staff **\$55 per person**
Non-MCDS/NJDA members/Staff **\$75 per person**
(payable to Middlesex County Dental Society)

This program will satisfy the OSHA standard on Occupational Exposure to Blood Borne Pathogens, which is **required annually for dentists and staff**. Each office person trained will receive certification that they have been properly instructed for this OSHA regulation on Infection Control.

Two CEU credits will be awarded to those attending this 2-hour seminar.

This seminar is only available to our MCDS members as a

member benefit of MCDS

MCDS Member Dentists & Staff **\$25** @ # _____ = Total \$ _____

NJDA Member Dentists & Staff **\$55** @ # _____ = Total \$ _____

Please **REGISTER** as early as possible since this program tends to fill up quickly - Thank You

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Name (Dentists & Staff attending) title

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¹. Östman PO¹, Wennerberg A, Albrektsson T. Immediate Occlusal Loading Of NanoTite™ PREVAIL® Implants: A Prospective 1-Year Clinical And Radiographic Study. Clin Implant Dent Relat Res. 2010 Mar;12(1):39-47. n = 102.

¹Dr. Östman has a financial relationship with BIOMET 3i LLC resulting from speaking engagements, consulting engagements and other retained services.

Reference 1 discusses BIOMET 3i PREVAIL Implants with an integrated platform switching design, which is also incorporated into the 3i T3® Implant.

*0.37mm bone recession not typical of all cases.

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Middlesex County Dental Society Councils and Committees

– NJDA Council Representatives –

Daniel Krantz	ADA Delegate	469-8083	Genevieve Fernandes	Membership Co-Chair.....	613-1931
Rich Kahn.....	ADA Alternate Delegate	828-6622	Nima Mir Madjlessi ..	Membership Co-Chair.....	651-8470
Mark Vitale.....	NJDPAC	494-7575	Sanjeev Satwah.....	New Dentists	422-7777
Nainesh Desai.....	Annual Session	254-2550	Mitch Weiner	NJDA State Trustee	279-4900
Devang Modi.....	Dental Benefits Co-Chair	873-4122	Peter DeSciscio.....	NJDA Alt. State Trustee	826-1530
Antoinette Tauk	Dental Benefits Co-Chair	940-0092	Sandy Goldstein	Peer Review.....	442-0037
Mitch Weiner	Governmental/Public Affairs.....	297-4900	Constantine Simos.....	Relief	247-8083
Mark Schambra	Judicial Council.....	846-6366			

– MCDS Committee Chairpeople and Members at Large –

Ira Rosen.....	Budget and Finance	422-7440	Alyssa Bernstein.....	Hygiene Study Club	388-3100
Cavan Brunsden	Children's Dental Health	679-2323	Genevieve Fernandes	Membership Hospitality.....	613-1931
Mark Schambra	Continuing Education.....	846-6366	Nima Mir Madjlessi ..	Mentor	651-8470
Ira Rosen.....	Corporate Sponsorship	422-7440	Cavan Brunsden	Special Olympics.....	679-2323
Marlene Glickman.....	Dental Shadowing	764-6237			

MCDS Officers

Emeritus Editor:	Dr. Theodore Symanski	(1898-1998)
News./Web Ed.:	Dr. Robert Silverstein	732-846-8686
Facebook Co-Editor:	Dr. Elisa Marantz	609-924-0796
Facebook Co-Editor	Dr. Deborah Brown	973-563-3700
President:	Dr. Alyssa Bernstein	732-388-3100
President Elect:	Dr. Devang Modi	732-873-4122
Vice President:	Dr. Amit Vora	732-494-2444
Treasurer:	Dr. Sanjeev Satwah	732-422-7777
Secretary:	Dr. Genevieve Fernandes	732-613-1931
Ed. Coordinator:	Dr. Devang Modi	732-873-4122

MCDS Executive Secretary:

Stephanie Dowling

P.O. Box 7026, East Brunswick, NJ 08816

732-764-MCDS (6237)

732-764-6200 (Fax)

Middlesex County Dental Society

STUDY CLUB REGISTRATION FORM

Time: Registration: 6:30 PM, Program: 7:00 - 9:00 PM

Place: NJDA Building, North Brunswick, NJ

<u>Course #</u>	<u>Date</u>	<u>Speaker</u>	<u>Course Title</u>
1.	September 21, 2016:	Minal Sampat:	Content and Social Media Marketing for Dentists
2.	October 26, 2016:	Dr. Nainesh Desai:	Demystifying Immediate Full-Arch Implant Therapy
3.	November 30, 2016:	*Roundtable Discussion With Various Members of MCDS: Open Discussion	
4.	January 25, 2017:	Dr. Robert Silverstein:	The Evaluation and Treatment of Children In The Mixed Dentition
5.	February 15, 2017:	Dr. Sandy Goldstein:	Peer Review: The Good, The Bad, The Ugly
6.	March 22, 2017:	Dr. Amit Vora:	Lasers in Dentistry: A Minimally Invasive Approach
7.	April 12, 2017:	Dr. Hugh Habas:	Managing Your Practice for Optimum Profitability and Success the Power of 50% (or less) Overhead Expense

**Please note that November 30, 2016 is a unique opportunity to have an open and judgment free discussion on every and any topics with MCDS members and leaders such as Dr. Richard Kahn, Dr. Mitch Weiner, Dr. Ira Rosen, Dr. Devang Modi, Dr. Antoinette Tauk and many more.*

Tuition: This seminar is only available to our members as a **member benefit of MCDS**

Office Name: _____

Office Address: _____

Office phone #: _____

Office fax #: _____

Name (Dentists & Staff attending)

Title (Doctor or Staff)

Course Numbers (from above) that you want to attend

_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

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Highlights from the September Meeting



MCDS President Dr. Devang Modi with September featured speaker Dr. John Nosti.
Dr. Nosti gave a very informative lecture on treating worn smiles.

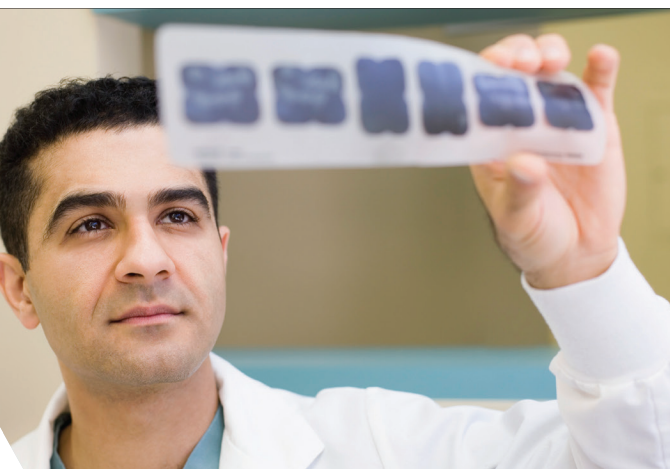
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The Opioid Crisis in New Jersey - An Open Letter to our Members

Dear NJDA Member:

As the OPIOID public health crisis in our state continues, we have the opportunity to serve a key role in educating our communities and our patients about the devastation of opioids, both by reducing the number of prescriptions written and by offering non-opiate alternatives for acute dental pain. According to the Department of Health & Human Services, physicians and dentists are responsible for prescribing 81.6% of opioid drugs to patients.

NJDA is pleased to provide our members with **OPIOIDS in DENTISTRY** resources to be used at your discretion in your practice. Our goals are to: provide practical guidelines for our members; promote awareness; and, emphasize continuing education on the issue of prescribed opioids.

As healthcare providers and citizens in our communities, we all have a concern and obligation to be aware of the problems with opioid abuse and to work on solutions from within our profession for our adolescent and adult patients.

These resources (on the web or as downloadable documents) include:

[CDC guidelines for prescribing opioids](#)

[A customizable informed consent form to use when prescribing opioids to your patients](#)

[Disposal guidelines for unused CDS medications, to share with your patients](#)

[The NJ Prescription Monitoring Program](#)

If you would like to obtain hard-copy versions of any of the above resources, please contact Lorraine Sedor, director of communications, at lsedor@njda.org or 732-821-9400.

In the coming weeks you can expect to receive additional information to share with your patients and staff, as well as updates on the NJDA's response to this crisis. Watch for NJDA Monday email alerts and reprints in your component publications. To subscribe to alerts contact avarga@njdaorg.

Respectfully,

Giorgio DiVincenzo, DMD
President

Elisa Velazquez, DMD
Chair, Council on Governmental & Public Affairs